

Worried about
increasing
feed costs ?



- Trainers: Jean Brisson, agr., Dairy Production Expert, R&D, Valacta and/or Mark C. Rose, M.Sc.Ag., Advisor, Valacta
- When: _____ (see list on page 2)
- Hour: 9:30 AM (punctuality prize drawn at 9:29)
- Where: _____
- Duration: 5 hours, plus 1 hour for lunch (included in cost)
- Cost: \$125 (50% rebate for the second participant from your farm, with possible financial support)

This **training session** will help you to:

- Identify some opportunities to improve revenues from your milk deliveries
- Analyze, for comparison with your herd data, some key economic parameters such as: cost of concentrates per hectolitre, costs of cow concentrates per ton, milk/concentrates ratio
- Design an action plan adapted to the situation of your dairy farm.

You may rely on your Valacta Advisor and/or Technician to help you gather these **Useful Documents and Stuff**:

- Herd Summary Reports (Performance Record + Feed Report) from your last test
- Your Milk Marketing Board data for the last 12-24 months
- Information on the work sequence at your barn
- If you feed grain/cereals, a sample of your processed grain (rolled or ground). We will sort your sample and look at the results at the end of the day. You will know there and then if you pump money into the drain !



Date	Location	Valacta Employees*	Phone
2010-02-08	Stewiacke, NS	Jennifer Dillman Sue Fitch Amy Rose Nicolas Roy	902-384-2247 902-897-2897 902-649-2180 902-691-2220
2010-02-09	Antigonish, NS	Yvonne MacIsaac	902-945-2113
2010-02-11	Deer Lake, NL	Vicky O'Leary	709-635-8245
2010-02-12	St. John's, NL	Elizabeth Gnemmi	709-743-5120
2010-02-16	Charlottetown, PEI	Byron Andrews Matthew MacLean John Meerburg	902-964-3082 902-370-2171 902-838-2881
2010-02-17	Summerside, PEI	Michael Trowsdale	902-831-3223
2010-02-18	Moncton, NB	Clayton Brooks Robyn Buttimer Nadine Othberg Philip Thorne	506-536-4279 506-546-3987 506-432-5083 506-756-3649
2010-02-19	Fredericton, NB	Clairmont Cyr Emily Dalling	506-445-2606 506-472-5762

* Valacta Employees servicing the areas closer to each training location.
If the location is too far, ask for the addition of a training session.